- 1. Family name: Di Vico Marcos
- 2. First names: Lidia Elena
- 3. Date of birth: December 02, 1942
- 4. Passport holder: Italian / Argentine
- 5. Residence: Argentina
- 6. Education:

Institution	Degree(s) or Diploma(s) obtained:
(Date from - Date to)	
Facolta di Statistica-Italy-	Operational Research (Laurea in Ricerca Operativa)
1976	
National University of	Economist
Cordoba, Argentina-1966	
University of Cordoba.	Public Accountant
Argentina-1965	

7. Language skills: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
Spanish	1	1	1
English	1	2	2
French	2	3	4
Italian	1	1	2

8. Membership of professional bodies:

- Center of Studies on Economic Integration and International Trade, Inc. (INTEGRAL) Associate Consultant
- FORHEMCOM Community
- MERCOSUR Experts Community, 3 de Febrero University, Argentina
- Argentine Technical Group at Disputes at the WTO
- Competition Experts Forum

9. Other skills: (e.g. Computer literacy, etc.)

- Good communication
- High level of computer literacy
- Ability to work coordinating or as a member of a team
- Ability to cooperate with other colleagues in a diverse international setting
- Ability to lead and work effectively with a diverse team of people of different national and cultural backgrounds in an international setting
- Competence and experience in the analysis of international trade and international trade negotiations issues

10. Present position:

- Associate Consultant of the Center of Studies on Economic Integration and International Trade, Inc. (INTEGRAL) and President Honorary Advisory Council (INTEGRAL)
- Independent consultant " E. Di Vico Consultores"

11. Years within the firm: 10

12. Key qualifications: (Relevant to the project):

Expert in trade and trade negotiation related areas, among them:

- Analysis of regional integration processes, with a large expertise in <u>multilateral (WTO) and</u> regional trade agreements (EU, CARICOM, Andean Community, NAFTA, LAIA, MERCOSUR, and current trade negotiation processes: EU-MERCOSUR; EPA's; DR-CAFTA; US-Chile; US-Andean Countries; FTAA)
- Knowledge of the <u>European Union trade policy</u> and <u>technical cooperation programs</u> and methodologies evaluation
- UNDP Advisor on projects formulation and coordination
- Knowledge and experience in the formulation and evaluation of international cooperation projects
- <u>Deep knowledge and experience in TBT</u> and SPS multilateral trade system and pluri/bilateral trade agreements –
- Industrial and Sectoral competitiveness analysis and policy formulation
- Trade regulations and regimes: safeguards, antidumping and countervailing duties, rules of origin
- <u>Trade policy formulation</u>: active collaboration in drafting of the argentine legislation on antidumping and countervailing duties and safeguards
- Active role and experience in International Trade Negotiations, Unfair Trade Practices and Remedies, and WTO Dispute Settlement System

13. Specific experience in the region:

Country	Date from - Date to
Argentina	1966-1989; 2004
	to present
Argentina	2004 – 2013
Dominican Republic	2002 and 2007 and 2009-2010; 2011
Costa Rica,	2010
Guatemala,	
Nicaragua, El	
Salvador	
Peru	2007
Ecuador	2007 and 2008 and 2009
Honduras	2007-2010
Bolivia	2004-2006
Paraguay	1992-1994 - 2007
Uruguay	1992-1994- 2008
Brazil	1992-1994
European Union	1985-1988

14. Professional experience

Date from - Date to	Location	Company& reference person	Position	Description
2004 to present	Argentina	Center of Studies on Economic Integration and International Trade (INTEGRAL) Re: ERNESTO FERNÁNDEZ BATMALLE – efb@f-integral.com	Associate Consultant and President Honorary Advisory Council	 Advisor and Researcher in International Trade issues : Trainer in International Trade Negotiations
1966 -1989 May 2004 to present	Argentina	Di Vico & Asociados Ref: Ernesto Di Vico ernestodivico@yahoo.com.ar	Associate. Advisor and Senior Consultant	 International Trade Negotiation and International Trade and Trade Policy issues Responsible of file submission related to unfair trade practices (before argentine and other Latin-American countries, on behalf of argentine – most of them SME – and international companies Advisor on International Trade and Trade Negotiation issues Advisor on International Trade and Trade Negotiation issues Assistance to private companies (or chambers) in the consultations undertaken by the public sector for bilateral negotiations of Argentina Advisor in evaluation of investment projects Companies in sector Services Sector food Sector dyes and pigments

				Studies of organization business: senior advisor
				 Assistance to private companies for the Organization of national and international business
				 Organization and audit of tourism companies
				Jan 2006 to present LUMILAGRO Thermal Bottles (antidumping investigation and international competitiveness)
				Oct 2007 – Jan 2010 VILMAX SA sector dyes and pigments –(antidumping investigation)
				Apr 2007 – Oct. 2008 NEW SAN electronics (antidumping investigation)
				Feb 2008 Dec 2009 AFARTE Association of Argentine factories electronic terminals (antidumping investigation TV color)
				Dec 2005 - Feb. 2007 Camera olive oil and associated companies (assistance in the investigation by safeguards in Chile) Evaluation of international competitiveness
				Oct 2006 Nov 2007 CAMARA DE P[RODUCTOS LACTEOS Y SUS EMPRESAS ASOCIADAS (assistance in the investigation by safeguards in Chile and evaluation of international competitiveness)
				May 2007 Jun 1008 CAMERA PRODUCTS POULTRY AND COMPANIES ASSOCIATED -(assistance in the investigation by safeguards in Chile and evaluation of international competitiveness)
2005 - 2009 y 2010 -2014	Argentina	Estudio Juridico económico HECTOR ARESE Y ASOCIADOS	Senior Consultant	 Adviser in the implementation of trade measures concerning imports of goods Anti-dumping duties

		Dr. Felix Arese Coordinator hector@areseyasociados.com <u>www.areseyasociados.com</u>		 Technical barriers to Foreign Trade Evaluation of international competitiveness Set 2010 to present MATTEL SA toys (measures concerning imports of goods) Dec 2011 to present CHAMBER OF ENGINEERING PROJECTS AND ITS PARTNERS Transformer (power converters) antidumping investigation Oct- Dec 2012 PORCELANATTO ; Assistance to study law in the investigation into dumping - financial economic analysis
2013	Argentina	UNIVERSIDAD NACIONAL DE QUILMES <u>hector.arese@unq.edu.ar</u> REF Dr. Hector Arese Director of the master	Professor	• Stable titular Professor of international economy and internationalization of companies in the Master in international business of the Virtual University of Quilmes Argentina
February 2011	Dominican Republic	Eptisa Internacional / European Commission (EC) Maria C. Fernandez Dominguez cfernandez@eptisa.com	Senior Consultant	Program of institutional support for Regional integration. Dominican Republic (ISPRI). (DO/006/05rev financing agreement) Design, management and implementation of Advanced Workshops for officials on Regional Trade Agreements and World Trade Organization and on International Competition – Implementation
August- September 2010	Central America (El Salvador, Guatemala, Nicaragua, Costa Rica and Honduras)	Cooperation <u>European</u> <u>Commission (EC</u>) - Central America Secretaria de Integración Económica Centroamericana (SIECA).	Advisor	Support to the design and implementation of Central American common policies" Europeaid/126874/DSER/RAC: In charge of the evaluation of the EC cooperation in this area and formulation of recommendations on the design and preparation of a new complementary project.

		Development Researchers' Network Chiara Sella c.sella@drn-network.com		
August 2010	Dominican Republic	Eptisa Internacional / European Commission (EC) Maria C. Fernandez Dominguez cfernandez@eptisa.com	Senior Consultant	 Design, management and implementation of Advanced Workshops for officials of Foreign Relations Ministry. Trainer for public and private sectors officials on : Dispute under the multilateral and bilateral WTO agreements. Workshop on preparation of submissions and arguments in disputes of various types
July 2010	Dominican Republic	Cooperation <u>European</u> <u>Commission</u> -RD ISPRI Maria C. Fernandez Dominguez <u>cfernandez@eptisa.com</u>	Senior Consultant	Programa de Apoyo Institucional para la Integración Regional. República Dominicana (ISPRI). (Acuerdo de Financiamiento DO/006/05rev) Design, management and implementation of Basic and Advanced Workshops on trade in the Services sector for government officers and <u>private sector</u> <u>representatives</u> .
July 2009	Dominican Republic	Eptisa Internacional (<u>European Commission (EC)</u> Maria C. Fernandez Dominguez cfernandez@eptisa.com	Workshop Coordinator/ Trainer	Design, management and implementation of Basic and Advanced Workshops on Negotiation. Programa de Apoyo Institucional para la Integración Regional. República Dominicana (ISPRI). (Acuerdo de Financiamiento DO/006/05rev)
June 2009	Dominican Republic	Chemonics International Luis A. Chavez, Managing Director Phone: 202.955.3300	Workshop Coordinator/ Trainer	Design, management and implementation of Advanced Workshops on Dispute Settlement processes in Regional Agreements and World Trade Organization – Intellectual property Training program on DR-CAFTA carried out the Secretariat of industry and Commerce through the direction of foreign trade, under the auspices of the

	5		E. L. L.	Agency of the United States for international development (USAID). Seminar to private sector and government representatives Cross-border trade in services under DR-CAFTA held in Santo Domingo and Santiago.
January-March 2009	Ecuador	Cooperation European Altair Asesores / EC Ministry of Foreign Affairs, Trade and Integration of Ecuador MANUEL VALLEJO <u>vanyehao@yahoo.com</u> ; DAVID RETANA <u>d.retana@altairasesores.es</u>	Evaluator	Expoecuador, Technical Assistance on Trade and Investments (ALA/2003/005- 703). Final Evaluation of the project Programa de Cooperación Económica CE – Ecuador (EXPOECUADOR) EUROPEAID/119782/C/SV/EC Componente 4 Asistencia Técnica en materia de Comercio e Inversiones
May 2004; February 2009	Dominican Republic	USAID – Chemonics International Dominican Republic Luis A. Chavez, Managing Director Phone: 202.955.3300	Senior Consultant	 CAFTA-DR Implementation Project (EEM-I-00-07-00008-00 TO No. 01) Workshop on the DR-CAFTA Implementation Workshop on Services in DR-CAFTA Agreement and Implementation rules
2008	Argentina	Estudio Allende y Brea Dr. Julia Peña jp@allendebrea.com.ar	Senior Advisor	Advisor and Researcher in International Trade issues relating to the implementation of the WTO agreements.

October-	Ecuador	Cooperation European	Senior	Project Expoecuador ALA/2003/005-703 :
September 2008		Commission - Ecuador	Consultant	
				Design, management and implementation of Workshops for governmental
		Sindy Tambaco		officers, private sector and civil society representatives on NAMA negotiation in
				WTO – Implementation ; competition policy and implementation; dispute
		Sindy.tambaco@gfa-group.de		settlement processes in Regional Trade Agreements and in the WTO; intellectual
				property rights case studies.
July – October	Honduras	IADB - Secretary of Industry	Senior	IADB Project : Impact assessment of the negotiation of a free trade treaty with
2007		JORGE ALBERTO ROSA	Consultant	the European union and preparation of negotiating positions :
		ZELAYA		
		ZELAYA		 <u>Negotiation Honduras-EU</u> Preparation of Dossier for Trade Negotiation
		Phone: 235-4089.		
		1 10110. 200 4000.		
May-October	Honduras	IADB - Secretary of Industry	Advisor	IADB Program for the promotion of business competitiveness and
2007				strengthening the management of foreign trade :
		JORGE ALBERTO ROSA		
		ZELAYA		 Integration of <u>civil society</u> in the Agreement's Negotiations;
		Phone: 235-4089.		 Formulation and implementation
March 2007	USA	Florida International	Professor	Trade Negotiations Skills Program - Latin American and Caribbean Center -
		University Center of Studies		Florida International University -
		on Economic Integration and		
		International Trade		
				Addressed to government officers and private sector representatives from Latin
		Eduardo Gamarra		American and Caribbean countries
				Design, management and implementation of :
		gamarrae@fiu.edu		 Workshop on Dispute Settlement processes in Regional Trade Agreements
				and World Trade Organization -
				Intellectually Propriety cases
November 2004;	Bolivia	USAID Bolivia - Chemonics	Workshops	Bolivia Trade and Business Competitiveness I and II :
December 2005;		International Summit of the	Coordinator/	
March 2006		Americas Center. Florida	Trainer	- Manual an an Marth ada af lunnant Analusia in International ∓ sult
		International University -		 Workshop on Methods of Impact Analysis in International Trade

		INTEGRAL WALTER NUÑEZ RODRIGUEZ wnunezr@hotmail.com		 Negotiations (2004) Workshop on Market Access in a Free Trade Area Negotiation Workshop on Dispute Settlement processes in Regional Trade Agreements and World Trade Organization
October 2004- March 2006	USA	Florida International University INTEGRAL Trade Negotiations Skills Program - Latin American and Caribbean Center - Florida International University - Eduardo Gamarra gamarrae@fiu.edu	Professor	 COURSE ON MARKET ACCESS IN A FREE TRADE AREA NEGOTIATION Course on Services in a Multilateral Trade Negotiation Addressed to government officers and private sector representatives from Latin American and Caribbean countries
2002-2006	Argentina	Center of Studies on Economic Integration and International Trade ERNESTO FERNÁNDEZ BATMALLE efb@f-integral.com	Associate Consultant	Advisor and Researcher in International Trade issues . Analysis of countries exporting position. Profiles of Latin American countries Professor in International Trade Negotiations training

December 1999- may 2005	Argentina	National Foreign Trade Commission of Argentina institucionales@cnce.gov.ar Dr. Ramiro Bertoni – President of the Board	President (1999 – 2005) Member of Board (1994 – 1999)	 The CNCE is a decentralized body that works within the scope of the Secretariat of Foreign Trade of the Ministry of Economy and finance public. It acts as implementing authority and as a centre of research and follow-up on issues related to international trade and commercial policy. Their specific actions are complementary skills from other areas of the Government foreign tradeoriented. The Commission has been created as a professional ideal space for an application of the instruments against unfair international trade competition and safeguards based on the consideration of interests defined by the policies of State, economic and rationality in keeping with the commitments made in the WTO. Conduction of the National Foreign Trade Commission of Argentina Coordinator of groups of experts in <u>analysis of export and import requirements</u>: Technical Barriers to Trade and SPS Argentina representative to the technical implementation group of the Anti Dumping Agreement – WTO Representative of Argentina in the Analysis Group on circumvention practices of the ADA – WTO Coordination of the Technical Group on WTO Disputes. Coordination of the Technical Group on international exports. Coordination of the Technical Group on international competition issues affected to the presentations and other bilateral trade agreements Coordination of the Technical Group on international competition issues affected to the presentations and other bilateral trade agreements Coordination of the international equipment affected to analysis and proposals for legislation in this area. Coordination and participation in training programs with foreign experts from USA and Canada
				application of the instruments against unfair international trade competition

				and safeguards based on the consideration of interests defined by the policies of State, economic and rationality in keeping with the commitments made in the WTO.
July 1994-May 2004	Argentina	National Foreign Trade Commission of Argentina - UNDP institucionales@cnce.gov.ar Dr. Ramiro Bertoni – President of the Board	Coordinator – Team Leader	 United Nations Development Program (UNDP) for the support of training of professionals for the National Foreign Trade Commission (1994-2005) Design, coordination and implementation workshops on : International competition Rules of origin Trade Statistics Impact Analysis Technical Barriers
March- September 2002	Dominican Republic	Program of institutional support for Regional integration. Dominican Republic (ISPRI). (OJ/006/05rev financing agreement) INTEGRAL ERNESTO FERNÁNDEZ BATMALLE – efb@f-integral.com	Researcher	 Design, of Trade Negotiation Workshops dossiers on: Technical Barriers, Market Access and Impact Analysis. Training in International Trade Negotiations for government officers and private sector and civil society representatives
April 1999 – December 1999	Argentina	Argentina Foreign Trade Under Secretariat Dr. Carlos Kesman Ex Under Secretariat of Foreign Trade cvkesman@arnet.com.ar	Advisor	Advisor on International Trade and International Competition Policy issues, and Regional Integration processes

July 1994- April1999	Argentina	National Foreign Trade Commission of Argentina institucionales@cnce.gov.ar Dr. Ramiro Bertoni – President of the Board	Member of the Board of Directors	 Coordinator of the International Competition investigation: The Uruguay Round Agreements Research carried out by safeguards analysis of damage to local businesses Research carried out by unfair competition (dumping, subsidy) analysis of damage to local businesses Coordinator of Experts Groups in Negotiations with FTAA, MERCOSUR; WTO and European Union on International Competition Design, management and implementation workshops on : International competition Rules of origin Trade Statistics Impact Analysis
Dec 1999 –Dec 2001	Argentina	Argentina Presidency Dr. Felix Arese Coordinator hector@areseyasociados.com	Senior Advisor	Senior Advisor and Member of the <u>Presidential Commission for the analysis and</u> recommendations on foreign trade policy.

1992-1994	Argentina	Argentina Economic Ministry Dr. Domingo Cavallo, former Ministry of Foreign Trade www.cavallo.com.ar	Advisor	Advisor on International Trade and Trade Negotiation issues, and Regional Integration processes Collaboration in the formulation of policies of foreign trade Member of the team of advisors in the formulation of policies for foreign trade Member of the team of advisors in the formulation of cooperation policies Adviser in privatization of power plants from Argentina
1989-1992	Argentina	Argentina Foreign Relations Ministry Dr. Domingo Cavallo, former Ministry of Foreign Trade www.cavallo.com.ar	Advisor	 Advisor on International Trade and Trade Negotiation issues Member of the team of advisors in the formulation of policies for foreign trade Member of the team of advisors in the formulation of cooperation policies Team member for definer agreements implementation policy OMC Collaboration in the formulation of foreign trade policies Team coordination in support of the missions of the Minister of Foreign Relations
1962 – 1965; 1965 – 1996	Argentina	Cordoba University info@eco.unc.edu.ar	Professor	 Analytical method Economy – Statistic –Econometric

15. Other relevant information (e.g., Publications)

a. Professional Experience at different held positions:

- Argentine Representative at the Group of Analysis of Circumvention Practices of the Anti-dumping Agreement WTO
- <u>Argentine Representative at the Technical Group of Implementation of the Anti-dumping Agreement WTO</u>
- Argentine Representative for meetings of the Anti-Dumping, Countervailing Duties, and Safeguard Committees WTO
- Chief, Ad Hoc Group for the analysis of Uruguay Round Agreements related to Anti-dumping, Countervailing Duties and Safeguard measures. Development of related regulations
- Coordinator of the subprogram of support on foreign trade policy PRIPE International Relations and Economic Policy Project, World Bank-IADB
- General Coordinator- Experts groups in Trade Barriers to Argentine Exports.
- General Coordinator of the United Nations Development Program (UNDP) technical support program to the International Cooperation Unit
- Member of the Advisory Team for the privatization of the power plants of SEGBA (Electric Power Services of the Suburbs of Buenos Aires)
- Member of the Argentine Technical Group at Disputes at the WTO
- Representative of Argentine government in the Mercosur-European Union Birregional Association Agreement, Antidumping and Competition chapters

- Member of the Panel US Japan, Anti-dumping measures in steel products, WTO.
- Member of the support group of the Under secretariat for the Foreign Trade Computerization Program
- Nexus in representation of the Secretariat between Customs and the Statistics and Census Institute for the Customs Computerization Project.
- Panelist U.S. Japan Hot-Rolled Steel

b. Others

- Fellow of the Ministero Degli Affari Esteri, Italy
- Member of the Cultural Extension Mission to Europe and Near East Course of professional training at the Institute of Applied Economics, Paris, France Course of professional training at the Institute of Directors, Bank of England, England Course of professional training at the Hannover Institute, Germany
- Consultant to Argentine Businessmen Mission in Investment in Tourism, Spain
- Consultant to Small and Medium-size Enterprises on Export issues and application of Agreements signed with Spain and Italy
- Business Consultant on foreign trade, planning and control management
- Invited professor to the University of Sao Paulo, Brazil; Subject: International Competition
- Invited professor to the Argentine University of Business Administration (UADE); Subject: International Competition, Foreign Trade
- Professor of the Course Argentine Trade Negotiations, Bank Boston Foundation, Argentina (2003-2004) Module IV Negotiations in International Competition
- Lectures in Chambers of Industry and Commerce and Universities:

"The National Foreign Trade Commission of Argentina"

"International Competition. The Uruguay Round Agreements"

"Injury and the methodology of injury analysis within the framework of the WTO Agreements"

"How to understand Statistics in Foreign Trade"

"Trade Barriers to

- Invited Economist -
- Invited Economist -

Argentine Exports"

SELA -Experts Meeting; Subject: International Competition. Parameters World Meeting of Experts in International Competition in China